

• JOB SEEKERS •

SELL YOURSELF



SELL YOURSELF USING YOUR EXPERIENCES, ACHIEVEMENTS, AND QUALITIES

PARTICIPATE IN THE CONVERSATION BY ASKING QUESTIONS

**COMMUNICATE INTEREST WITH POSITIVE BODY LANGUAGE:
SMILE, SIT STRAIGHT, MAKE EYE CONTACT, AND LEAN
TOWARDS THE SPEAKER**

**END WITH A HANDSHAKE, A THANK YOU NOTE/EMAIL, AND A
FOLLOW-UP**

Reference

Kinicki, A., & Williams, B. (2018). *Management: A practical introduction* (8th ed.)